

30 Days to DIQ

Can you afford to go 30 more days without this?



1. Spend 4 hours on the phone in a Booking Blitz - schedule 30 classes.
2. Focus on 3 goals for each class - sell sets, get bookings, set interviews.
3. Enjoy the stability that comes from consistently working your business!



Sales

Hold 20 actual classes
x \$300 average sales =
\$6,000 retail product sales

Using 60/40 - your profit is \$2,400!

Customers

Average 3 customers at each
class. 3 X 20 classes =

60 New Customers!

Interviews

Share with everyone at the class:

1. Interview*
2. Tape/CD*
3. Listen for a Lip Gloss*

You will hold 20-40 Interviews!

* within 24-48 hours of the class

Bookings

1 to 2 Bookings
from each class =

20-40 More Bookings!

New Recruits

Let's split the difference and
say you held 30 Interviews.

1 in 3 will sign =

10 New Recruits!

Car Production

Out of the 10, only 8 place their
orders that month, at an average
of \$1,000 per order or

\$8,000 in whsl production!

\$8,000 x 13% =

\$1,040 team commission

Directors—share this with your unit members!!